

SOCIOLOGY 660: THEORIES OF SOCIAL PSYCHOLOGY. FALL 2003
Dr. Mady W. Segal

OPTIONAL READINGS

GENERAL REFERENCE SOURCES and COMPREHENSIVE SOURCES:

[D/K] Deutsch, Morton, and Robert M. Krauss. (1965) *Theories in Social Psychology*.
N.Y.: Basic Books. (Abbreviated on reading list as D/K.)

[L/A] Lindzey, Gardner, and Elliot Aronson. (1985) *The Handbook of Social Psychology*,
3rd edition. (2 volumes) New York: Random House (Abbreviated on reading list as L/A.)

[Goslin] Goslin, David A, ed. (1969) *Handbook of Socialization Theory and Research*.
Chicago: Rand McNally.

Other good sources for reviews and references include:

Annual Review of Sociology (especially recent volumes)

Advances in Social Psychology vols. 1-26. Annual volume published by Academic press;
most (but not all) edited by L. Berkowitz.

Journals:

Social Psychology Quarterly (originally *Sociometry*). Major sociological social psychology
journal. Published by the American Sociological Association.

Journal of Personality and Social Psychology (originally *Journal of Abnormal and Social
Psychology*). Major psychological social psychology journal.

Texts:

There are many additional texts that are useful as reference sources.

You should have at least one basic and recent sociological social psychology textbook; two
examples are below (although there are more recent ones):

Michener, A., and J. DeLamater. (1994) *Social Psychology*, 3rd ed. Orlando, Florida:
Harcourt, Brace, Jovanovich.

Stephan, Cookie White, and Walter G. Stephan. (1990) *Two Social Psychologies*, 2nd ed.
Belmont, CA: Wadsworth.

INTRODUCTION

S/C, "Preface" and Chapter 1: "Social Psychology and Social Theory"(pp. 3-19).

D/K, "The Role of Theory in Social Psychology," D/K (Chapter 1):1-13.

Alexander, Karl L. (1989) "Contemporary Social Psychology: Four Points of View," *Social Forces* 68, 1: 15-16.

+ 4 articles from the same issue:

Kerckhoff, Alan C. "On the Social Psychology of Social Mobility Processes": 17-25.

Kohn, Melvin L. "Social Structure and Personality: A Quintessentially Sociological Approach to Social Psychology": 26-33.

Rosenberg, Morris. "Self-Concept Research: A Historical Overview": 34-44.

Stryker, Sheldon. "The Two [Social] Psychologies: Additional Thoughts": 45-54.

Fine, "The Person and Social Interaction," CFH: 1-7.

Boutilier, R.G., J.C. Reed, and A.C. Svendsen. (1980) "Crises in the Two Social Psychologies: A Critical Comparison," *Social Psychology Quarterly* 43: 5-17.

McMahon, A.M. (1984) "The Two Social Psychologies: Postcrises Directions," *Annual Review of Sociology* 10: 121-140.

Cook, Karen S. and Judith A. Howard. (1992) "Recent Theoretical Advances in Social Psychology: Progress and Promises," *Social Psychology Quarterly*, 55, No. 2: 87-93.

Ritzer, George, and Pamela Gindoff. (1992) "Methodological Relationism: Lessons For and From Social Psychology," *Social Psychology Quarterly*, 55, No. 2: 128-140.

Allport, Gordon W. "The Historical Background of Modern Social Psychology," L/A: vol. 1: 1-46.

Jones, Edward E. (1985) "Major Developments in Social Psychology During the Past Five Decades," L/A, vol. 1: 47-107.

Miller-Loessi, Karen. "Comparative Social Psychology: Cross-Cultural and Cross-National," CFH: 397-420.

Lauer, Robert H., and Warren H. Handel. (1983) *Social Psychology: The Theory and Application of Symbolic Interactionism*, 2nd edition. N.J.: Prentice-Hall. Chapter 1 (pp. 2-14).

Wrong, Dennis H., "The Oversocialized Conception of Man in Modern Sociology," [old S/F: 29-40].

Segal, David R., and Mady W. Segal (1972), "How Sociological is Social Psychology?," *The American Sociologist*.

Cahill, Spencer, Gary Alan Fine, and Linda Grant. "Dimensions of Qualitative Research," CFH: 605-628.

Meeker, Barbara Foley, and Robert K. Leik. "Experimentation in Sociological Social Psychology," CFH: 629-649.

Alwin, Duane F. "Quantitative Methods in Social Psychology," CFH: 650-680.

England, Paula, ed. (1993) *Theory on Gender/Feminism on Theory*. New York: Aldine De Gruyter, especially "Sociological Theories and the Study of Gender": 3-22.

West, Candace, and Sarah Fenstermaker. (1995) "Doing Difference," *Gender & Society* 9: 8-37.

Review Symposium (1995) on CFH. Reviews by Elizabeth G. Menaghan; Sheldon Stryker; Morris Zelditch; Reply by H,F,C. *Social Psychology Quarterly* (Dec.): 321-338.

SOCIAL EXCHANGE THEORY

[and Reference Group Theory - comparative function]

S/C, Chapter 2: "The Reinforcement-Theory Orientation" (pp. 23-40).

S/C, Chapter 4: "Social Reinforcement-Exchange Theories" (pp. 68-108).

Research application:

Kollock, Peter, Philip Blumstein, and Pepper Schwartz. (1994) "The Judgment of Equity in Intimate Relationships," *Social Psychology Quarterly* 57, 4: 340-351.

Levinger, George. (1982) "A Social Exchange view on the Dissolution of Peer Relationships," pp. 97-121.

Emerson, Richard M., "Social Exchange Theory," R/T: 30-65.

Meeker, B. F. [Barbara Foley]. (1971) "Decisions and Exchange," *American Sociological Review* 36: 485-495.

Cook. "Social Interaction and Social Structure," CFH: 203-208.

Backman, Carl W., "Attraction in Interpersonal Relationships," R/T:235-268.

Hegtvedt, Karen A., and Barry Markovsky. "Justice and Injustice," CFH: 257-280.

Lawler, Edward J., and Rebecca Ford. "Bargaining and Influence in Conflict Situations," CFH: 236-256.

Cook, Karen S., and Karen A. Hegtvedt. (1983) "Distributive Justice, Equity, and Equality," *Annual Review of Sociology* 9:217-241.

D/K, "The Reinforcement Theorists," D/K (part of Chapter 4): 109-125.

Homans, George Caspar. (1974) *Social Behavior: Its Elementary Forms*, rev. ed. N.Y.: Harcourt, Brace Jovanovich.

Walster, Elaine, Ellen Berscheid, and G. William Walster. (1973) "New Directions in Equity Research," *Journal of Personality and Social Psychology* 25: 151-176. (Also in L. Berkowitz, ed., *Advances in Experimental Social Psychology*, vol. 9. N.Y.: Academic Press, 1976: 1-42.)

Thibaut, John W., and Harold H. Kelley. (1959) *The Social Psychology of Groups*. N.Y.: Wiley.

JT, Chapter 20, "Rational Choice Theory" (pp. 325-340).

REINFORCEMENT THEORIES OF SOCIAL LEARNING

D/K, "The Reinforcement Theorists," D/K (part of Chapter 4): 77-109.

Bandura, Albert. (1971) *Social Learning Theory*. Morristown, N.J.: General Learning Press.

OR

Bandura, Albert. (1977) *Social Learning Theory*. Englewood Cliffs, N.J.: Prentice-Hall.

SYMBOLIC INTERACTION THEORY AND ROLE THEORY

Stryker, Sheldon, "Symbolic Interactionism: Themes and Variations," R/T: 3-29.

Berger, Peter, and Thomas Luckman. (1967) *The Social Construction of Reality*. N.Y.: Doubleday/Anchor.

Mead, George Herbert. (1934) *Mind, Self, and Society*. Chicago: University of Chicago Press.

Mead, George Herbert. (1964) *On Social Psychology: Selected Papers*. Edited and with an Introduction by Anselm Strauss. Chicago: University of Chicago Press.

Blumer, Herbert. (1969) *Symbolic Interactionism: Perspective and Method*. Englewood Cliffs, New Jersey: Prentice-Hall.

Lauer, Robert H., and Warren H. Handel. (1983) *Social Psychology: The Theory and Application of Symbolic Interactionism*, 2nd edition. N.J.: Prentice-Hall. Chapters 2, 3, 4, and 5.

Manis, Jerome G., and Bernard N. Meltzer, eds. (1978) *Symbolic Interaction: A Reader in Social Psychology*, 3rd edition. Boston: Allyn and Bacon.

Meltzer, Bernard N., John W. Petras, and Larry T. Reynolds, "Varieties of Symbolic Interactionism," Manis and Meltzer: 41-58.

[S/F] Stone, Gregory P., and Harvey A. Farberman, eds. (1981) *Social Psychology through Symbolic Interaction*, 2nd ed. N.Y.:Wiley. (First edition: Waltham, Mass.: Ginn-Blaisdell, 1970.)

Whorf, Benjamin Lee, "The Name of the Situation as Affecting Behavior," S/F: 31-32.

S/F, "The Self," S/F: 155-161.

James, William, "The Social Self," S/F:163-167.

Cooley, Charles H., "Self as Sentiment and Reflection," S/F: 169-173 or Cahill (1995): 16-20.

Mead, George Herbert, "Self as Social Object," S/F: 175-178 [old S/F: 383-386].

Waller, Willard, "The Definition of the Situation," old S/F: 162-174.

Thomas, William I., and Dorothy Swaine Thomas, "Situations Defined as Real are Real in Their Consequences," old S/F: 154- 155.

Mead, George Herbert. "The Self as Social Structure." [excerpts in Cahill, 1995: 21-25]

Lofland, Lyn H. "Social Interaction: Continuities and Complexities in the Study of Nonintimate Sociality," CFH: 176-201.

Wiley, Mary Glenn. "Sex Category and Gender in Social Psychology," CFH: 362-386.

IDENTITY THEORY

(and normative function of reference groups)

See also theoretical works cited in Gecas and Burke.

Hogg, Michael A. (1995) "A Tale of Two Theories: A Critical Comparison of Identity Theory with Social Identity Theory," *Social Psychology Quarterly* 58, 4: 255-269.

Burke, Peter J. (1991) "Identity Processes and Social Stress," *American Sociological Review* 56: 836-849.

Stryker, Sheldon, and Richard T. Serpe. (1982) "Commitment, Identity Saliency, and Role Behavior: Theory and Research Example," Chapter 7 in W. Ickes and E. S. Knowles, eds., *Personality, Roles, and Social Behaviour*. New York: Springer-Verlag: 199-218.

Thoits, Peggy A. (1991) "On Merging Identity Theory and Stress Research," *Social Psychology Quarterly* 54, 2: 101-112.

Optional research application:

Stryker, Sheldon, and Richard T. Serpe. (1994) "Identity Saliency and Psychological Centrality: Equivalent, Overlapping, or Complementary Concepts?," *Social Psychology Quarterly* 57, 1: 16-35.

Optional research application:

Riley, Anna, and Peter J. Burke. (1995) "Identities and Self-Verification in the Small Group," *Social Psychology Quarterly* 58, 2: 61-73.

Merton, Robert K., and Alice S. Rossi. (1957) "Some Contributions to the Theory of Reference Group Behavior" (pp. 225-280) and Merton, "Continuities in the Theory of Reference Groups and Social Structure" (pp. 281-386) in Merton, *Social Theory and Social Structure*, rev. and enl. ed. Glencoe, Ill.: Free Press.

ROLE THEORY

Stryker, Sheldon, and Anne Statham. (1985) "Symbolic Interaction and Role Theory," L/A, vol. 1: 311-378.

S/C, Chapter 11: "Role Theory" (pp. 295-313).

S/C, Chapter 12: "Role-Related Theories in Social Psychology" (pp.314-349).

Biddle, B.J. (1986) "Recent Developments in Role Theory," *Annual Review of Sociology* 12: 67-92.

D/K, "Role Theory," D/K (Chapter 6): 173-211.
[Includes Mead, Merton, Goffman]

Goode, William J. (1960) "A Theory of Role Strain." *ASR* 25: 483-496.

Callero, Peter L. (1994) "From Role-Playing to Role-Using: Understanding Role as Resource," *Social Psychology Quarterly* 57, 3: 228-243.

ATTITUDES AND ATTRIBUTIONS.
THEORIES OF ATTITUDES AND COGNITIVE CONSISTENCY THEORIES

S/C, Chapter 8: "Cognitive Consistency Theories" (pp. 198-231).

Hill, Richard J., "Attitudes and Behavior," R/T: 347-377.

Freeman, Linton C. (1992) "Filling in the Blanks: A Theory of Cognitive Categories and the Structure of Social Affiliation," *Social Psychology Quarterly* 55: 118-127.

Bagozzi, Richard P. (1992) "The Self-Regulation of Attitudes, Intentions, and Behavior," *Social Psychology Quarterly* 55: 178-204.

McGuire, William J. (1985) "Attitudes and Attitude Change," L/A, vol. 2: 233-346.

Berscheid, Ellen. (1985) "Interpersonal Attraction," L/A, vol. 2:413-484.

Festinger, Leon. (1957) *A Theory of Cognitive Dissonance*. Stanford, California: Stanford University Press.

Others: Heider. Newcomb. Brehm and Cohen. Osgood and Tannenbaum. Chapanis and Chapanis. Milton Rosenberg.

Optional Research Applications (on attitudes):

Sparks, Paul, and Richard Shepherd. (1992) "Self-Identity and the Theory of Planned Behavior: Assessing the Role of Identification with 'Green Consumerism'," *Social Psychology Quarterly* 55,4:388-399.

Segal, David R., and Barbara Foley Meeker. (1985) "Peacekeeping, Warfighting, and Professionalism: Attitude Organization and Change Among Combat Soldiers on Constabulary Duty," *Journal of Political and Military Sociology* 13: 167-181.

COGNITIVE DEVELOPMENTAL THEORIES, SOCIAL JUDGMENT AND
ATTRIBUTION THEORIES, EXPECTATION STATES THEORY

S/C, Chapter 9: "Attribution Theory in Social Psychology" (pp. 232-258).

Marcus, Hazel, and Robert B. Zajonc. (1985) "The Cognitive Perspective in Social Psychology," L/A, vol. 1: 137-230.

S/C, Chapter 7: "Basic Concepts of the Cognitive Orientation" (pp.179-197).

Kohlberg, Lawrence, "Stage and Sequence: The Cognitive- Developmental Approach to Socialization," Goslin, Chapter 6: 347-480.

S/C, Chapter 10: "Theories of Social Comparison, Judgment, and Perception" (pp. 259-291).

Howard, Judith A. "Social Cognition," CFH: 90-117.

Meeker, Barbara F., "Expectation States and Interpersonal Behavior," R/T: 290-319.

Ridgeway, Cecilia L. "Gender, Status, and the Social Psychology of Expectations," in England (1993): 175-197.

Alexander, C. Norman, Jr., and Mary Glenn Wiley, "Situated Activity and Identity Formation," R/T: 269-289.

Festinger, Leon. (1954) "A Theory of Social Comparison Processes," *Human Relations* 7: 117-140.

Ross, Michael, and Garth J. O. Fletcher. (1985) "Attribution and Social Perception," L/A, vol. 2: 73-122.

Kerckhoff, Alan C. "Social Stratification and Mobility Processes: Interaction between Individuals and Social Structures," CFH: 476-496.

SOCIAL STRUCTURE AND PERSONALITY, LIFE COURSE PERSPECTIVE, AND INTERPRETIVE THEORIES

House, James S., "Social Structure and Personality," R/T: 525- 561.

REINFORCEMENT THEORIES OF SOCIAL LEARNING

S/C, Chapter 2: "The Reinforcement-Theory Orientation" (pp. 23-40).

S/C, Chapter 3: "Theories of Social Learning and Imitation" (pp.41-67).

OR

Lott, Bernice, and Albert J. Lott. (1985) "Learning Theory in Contemporary Social Psychology," L/A, vol. 1: 109-135.

D/K, "The Reinforcement Theorists," D/K (part of Chapter 4): 77-109.

Bandura, Albert. (1971) *Social Learning Theory*. Morristown,N.J.: General Learning Press.

OR

Bandura, Albert. (1977) *Social Learning Theory*. Englewood Cliffs, N.J.: Prentice-Hall.

THE SOCIOLOGY OF EMOTIONS

Gordon, Steven L., "The Sociology of Sentiments and Emotion," R/T:562-592.

Hochschild, Arlie Russell. (1979) "Emotion Work, Feeling Rules, and Social Structure," *American Journal of Sociology* 85, 3: 551-575.

FEMINISM and POSTMODERNISM

Howard, Judith A., and Jocelyn Hollander. (1997) *Gendered Situations, Gendered Selves*. Thousand Oaks, CA: Sage: pp. 43-148.

OTHER SOCIAL PSYCHOLOGICAL THEORIES NOT COVERED IN THE COURSE
all readings are optional

ETHNOMETHODOLOGY

JT, "Ethnomethodological Theory" (pp. 419-431).

Coulon, Alain. (1995) *Ethnomethodology*. Thousand Oaks, CA: Sage.

Garfinkel, Harold. (1996) "Ethnomethodology's Program," *Social Psychology Quarterly* 59, 1: 5-21.

West, Candace, and Sarah Fenstermaker. "Power, Inequality, and the Accomplishment of Gender: An Ethnomethodological View," in England (1993): 151-174.

GROUP THEORIES and SOCIALIZATION

Corsaro, William A., and Donna Eder. "Development and Socialization of Children and Adults," CFH: 421-451.

Smith-Lovin, Lynn, and J. Miller McPherson, "You Are Who You Know: A Network Approach to Gender," in England (1993): 223-251.

Elder, Glen H., Jr., and Angela M. O'Rand. "Adult Lives in a Changing Society," CFH: 452-475.

Lang, Gladys Engel, and Kurt Lang, "Mass Communications and Public Opinion: Strategies for Research," R/T: 653-682.

Gibbs, Jack P., "The Sociology of Deviance and Social Control," R/T: 483-522.

Hamilton, V. Lee, and David Rauma. "Social Psychology of Deviance and the Law," CFH: 524-547.

Seeman, Melvin, "Intergroup Relations," R/T: 378-410.

Smelser, William T., and Neil J. Smelser, "Group Movements, Sociocultural Change, and Personality," R/T: 625-652.

Swanson, Guy E. (1992) "Doing Things Together: Some Basic Forms of Agency and Structure in Collective Action and Some Explanations," *Social Psychology Quarterly* 55: 94-117.

Inkeles, Alex, "Social Structure and Socialization," Goslin, Chapter 11: 615-632.

Dion, Karen K. (1985) "Socialization in Adulthood," L/A, vol.2: 123-147.

Spence, Janet T., Kay Deaux, and Robert L. Helmreich. (1985) "Sex Roles in Contemporary American Society," L/A, vol. 2: 149- 178.

FIELD THEORY

S/C, Chapter 5: "Basic Concepts and Constructs of Field Theory"(pp. 111-135).

S/C, Chapter 6: "Field Theories in Social Psychology" (pp. 136-175).

Lewin, Kurt. (1951) *Field Theory in Social Science: Selected Theoretical Papers* ed. by Dorwin Cartwright. New York: Harper and Row. [especially Chap. 2: "Constructs in Field Theory," pp. 30-42]

D/K, "Field Theory in Social Psychology," D/K (Chapter 3): 37-76.
[Includes Festinger section - related to Social Judgment and Attribution]

THEORIES OF GROUP PROCESSES

S/C, Chapter 13: "Theories of Group Processes" (pp. 353-388).

Back, Kurt W., "Small Groups," R/T: 320-343.

Yamagishi, Toshio. "Social Dilemmas," CFH: 311-334.

Michener, H. Andrew, and Michelle P. Wasserman. "Group Decision Making," CFH: 335-361.

Homans, George Caspar. (1950) *The Human Group*. N.Y.: Harcourt, Brace and World.

THEORIES OF COLLECTIVE BEHAVIOR

Snow, David A., and Pamela E. Oliver. "Social Movements and Collective Behavior: Social Psychological Dimensions and Considerations," CFH: 571-599.

Lofland, John, "Collective Behavior: The Elementary Forms," R/T: 411-446.

Zurcher, Louis A., and David A. Snow, "Collective Behavior: Social Movements," R/T: 447-482.

SOCIOLINGUISTICS

Maynard, Douglas W., and Marilyn R. Whalen. "Language, Action, and Social Interaction," CFH: 149-175.

MISCELLANEOUS

Mortimer, Jeylan T., and Jon Lorence. "Social Psychology of Work," CFH: 497-523.

Kessler, Ronald C., James S. House, Renee Anspach, and David R. Williams. "Social Psychology and Health," CFH: 548-570.

S/C, Chapter 14: "Single-Principle Perspectives Relevant to Social Psychology" (pp. 389-410).

S/C, Chapter 15: "Epilogue" (pp. 413-419).