

Theories of Social Psychology
Fall 2004
Sociology 660
3:30-6:10 PM Wednesdays
4111 Art-Sociology Building

Professor: Jeff Lucas
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REQUIRED READINGS:

The required text is: Delamater, John (Ed.). 2003. *Handbook of Social Psychology*. New York: Kluwer Academic/Plenum Publishers.

Although it is not required, I strongly recommend that you purchase the following book: Turner, Jonathan H. 2003. *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Each week, there will be required readings aside from chapters in the Delamater textbook. I will make two copies of all of these readings available to you for photocopying. One copy will be in the hallway outside of my office door and the other in the C. Wright Mills Library (Room 4118 Art-Sociology Building). When taking these items for photocopying, please remember that other students need to copy them as well—return them promptly. You also might consider checking JSTOR to see if the required readings are available for downloading. (Talk with me if you don't know how to use JSTOR.)

MAJOR COURSE OBJECTIVES:

1. Understand the major perspectives and concepts in social psychology, particularly sociological social psychology.
2. Explore how the perspectives are linked to one another and to other social scientific approaches.
3. Critique the perspectives by attempting to locate critical points in them that reveal their contributions, failings, and potential for further growth.

COURSE DESCRIPTION:

This course is an introduction to and overview of social psychology. Our focus will be primarily on sociological social psychology, although we will devote some attention to psychological social psychology. The plan is to roughly follow topics presented in the

required text. Each week, the text will be supplemented by source readings, overview pieces from other texts, and/or journal articles on the weekly topic. In the course outline below, I have provided a number of suggested additional readings on each topic and in areas of social psychology not covered in this course. Additional reading is recommended and will be assumed for students taking comprehensive exams in social psychology within the Sociology Department.

COURSE ORGANIZATION:

The course will follow a seminar format. Each week you will have between three and seven required readings. Most weeks, one or two of the required readings will be a chapter (or chapters) from your textbook. In Weeks 4 through 15, a student will be responsible for teaching the perspectives in the required reading to the class and for leading discussion on the topic. Our focus in class sections will be on (1) clarifying points on confusion in the readings, (2) identifying the major theoretical approaches within each topic area, (3) specifying the concepts and assumptions of major perspectives, (4) integrating the weekly readings and diverse perspectives, and (5) linking the material to topics and perspectives covered in previous class sessions.

GRADING AND REQUIREMENTS:

Your course grade will be made up of four parts as follows:

- **Reading summaries (25%)**

Submitted weekly—not to exceed 2 typed, single-spaced pages in 12-point font. Due each Tuesday by 9:00 AM.

I am requiring the summaries in advance of the seminar (preferably e-mailed to me as an attachment) so that I have time to read and comment on them prior to our meeting. The summaries will be returned to you at the beginning of each seminar. You should not treat the weekly summaries as reaction papers. In other words, your goal is not to state your personal response to the readings but rather to summarize the major points expressed in the readings. Rather than summarizing each individual reading, you should focus your efforts in the two pages on integration. Work to identify the major concepts and assumptions of the theories that we cover each week. With your summary each week, include in closing at least three questions for class discussion. These questions could point to ambiguities you identified in the perspectives, seek points of clarification, or address how the perspectives might be integrated with other theoretical approaches.

- **Participation (25%)**

Includes weekly contributions to discussion and facilitating two class sections during the term.

I am assuming that students do not have prior exposure to the theoretical perspectives we are covering in this course. Thus, our discussions will be focused on determining the assumptions and core concepts of the social psychological perspectives we read. Each of you will have the responsibility twice this semester of leading our treatment of a particular topic. I will provide examples of how these sessions should go in the first few weeks of class and will provide further details in class.

- **Mid-Term and Final Exams (25% each)**

A major objective of this course will be to help students prepare for comprehensive exams in the social psychology specialty within the Department of Sociology. For this reason, the course will include two exams that in some ways approximate Sociology comprehensive exams. The exams will not correspond exactly to departmental comprehensive social psychology area exams. Nevertheless, the experience of preparing for and completing the course exams should be useful to students. These will be comprehensive course exams and will cover material up through the week in which the exam is distributed. Students will have five days to complete each exam, and the exams will be open book. The exams, however, must be completed independently, and students may not work together to prepare responses to exam questions.

MISCELLANEOUS POLICIES:

Deadlines: All assignments are due on time.

Students with disabilities or special needs: Any students with documented disabilities who may require additional time, help, or an alternative format on the graded requirements of this course, please contact me as soon as possible to make the necessary arrangements.

Religious Observance: Students will not be penalized because of observances of their religious beliefs and shall be given an opportunity, whenever feasible, to make up within a reasonable time any academic assignment that is missed due to individual participation in religious observances. If you expect that observances of religious beliefs will require you to miss any class meetings or course deadlines, talk with me beforehand to make alternative arrangements.

Attendance: You are expected to attend every class.

Plagiarism: Plagiarism is the borrowing of information, wording, organization, or ideas without acknowledging the source. You must acknowledge the sources that you use in

this class. Further, when you repeat the exact language of your source, you must put the material in quotation marks. In this class, the minimum penalty for plagiarism will be a grade of zero for the assignment; more extensive plagiarism or cheating will result in a course grade of "F" and the filing of charges of academic misconduct.

Cancelled classes: If class is cancelled for any reason, that day's scheduled activities will be carried out the next time that class meets.

Mobile phones: If you carry a mobile phone, please turn it off during class.

COURSE OUTLINE:

Week 1 (9/1): Introduction to the Course

No required readings.

Week 2 (9/8): Theory and Social Psychology

Required:

Cohen, Bernard P. 2003. "Creating, Testing, and Applying Social Psychological Theories." *Social Psychology Quarterly*, 66(1), 5-16.

Delamater, John. 2003. "Preface." Pp. ix-xiii in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

House, James S. 1977. "The Three Faces of Social Psychology." *Sociometry*, 40, 161-177.

Lucas, Jeffrey W. 2003. "Theory Testing, Generalization, and the Problem of External Validity." *Sociological Theory*, 21(3), 236-253.

Mayhew, Bruce H. 1980. "Structuralism Versus Individualism: Part I, Shadowboxing in the Dark." *Social Forces*, 59, 335-375.

Smith-Lovin, Lynn, and Linda Molm. 2000. "Introduction to the Millennium Special Issue on the State of Sociological Social Psychology." *Social Psychology Quarterly*, 63(4), 281-283.

Turner, Jonathan H. 2003. "Sociological Theory." (Chapter 1.) Pp 1-20 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Cook, Karen S. and Judith A. Howard. 1992. "Recent Theoretical Advances in Social Psychology: Progress and Promises." *Social Psychology Quarterly* 55: 87-93.

Fine, Gary Alan. 1995. "Introduction." Pp. ix-xiii in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Fine, Gary Alan. 1995. "The Person and Social Interaction." (Introduction to Part I.) Pp. 1-7 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Jordan, Christian H., & Mark P. Zanna, 2001. "How to Read a Journal Article in Social Psychology." Pp. 419-428 in Leigh L. Thompson (Ed.), *The Social Psychology of Organizational Behavior*. New York: Psychology Press.

Lawler, Edward J. 2002. "Micro Social Orders." *Social Psychology Quarterly*, 65(1), 4-17.

Markovsky, Barry. 1994. "The Structure of Theories." Pp. 3-24 in Martha Foschi and Edward J. Lawler (Eds.), *Group Processes: Sociological Analyses*. Chicago: Nelson-Hall.

McMahon, A.M. 1984. "The Two Social Psychologies: Postcrises Directions." *Annual Review of Sociology*, 10, 121-140.

Review symposium on *Sociological Perspectives on Social Psychology*, Karen S. Cook, Gary Alan Fine, and James S. House (Eds.). *Social Psychology Quarterly*, 58, 231-338.

Sewell, William H. 1989. "Some Reflections on the Golden Age of Interdisciplinary Social Psychology." *Social Psychology Quarterly*, 52, 88-97.

Turner, Ralph. "Forward." Pp. vii-viii in in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Week 3 (9/15): Status Processes

Required:

Berger, Joseph., Susan J. Rosenholtz, and Morris Zelditch, Jr. 1980. "Status Organizing Processes." *Annual Review of Sociology*, 6, 479-508.

Correll, Shelley J., and Cecilia L. Ridgeway. 2003. "Expectation States Theory." (Chapter 2.) Pages 29-52 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Lee, Margaret T., and Richard Ofshe. 1981. "The Impact of Behavioral Style and Status Characteristics on Social Influence: A Test of Two Competing Theories." *Social*

Psychology Quarterly, 44, 2, 73-82. And, comments and replies in issues 44(4) and 46(2).

Ridgeway, Cecilia L., and Lynn Smith-Lovin. 1999. "The Gender System and Interaction." *Annual Review of Sociology*, 25, 191-216.

Further readings (not required):

Berger, Joseph, M. Hamit Fisek, Robert Z. Norman, and Morris Zelditch, Jr. 1977. *Status Characteristics and Social Interaction: An Expectation States Approach*. New York: Elsevier.

Berger, Joseph, David G. Wagner, and Morris Zelditch, Jr. 1985. "Introduction: Expectation States Theory: Review and Assessment." Pp. 1-72 in Joseph Berger and Morris Zelditch, Jr. (Eds.) *Status, Rewards, and Influence*. San Francisco: Jossey-Bass.

Correll, Shelley J. 2004. "Constraints into Preference: Gender, Status, and Emerging Career Aspirations." *American Sociological Review*, 69(1), 93-113.

Lovaglia, Michael J., Jeffrey W. Lucas, Jeffrey A. Houser, Shane R. Thye, and Barry Markovsky. 1998. "Status Processes and Mental Ability Test Scores." *American Journal of Sociology*, 104(1), 195-228.

Pugh, M.D. and Ralph Wahrman. 1983. "Neutralizing Sexism in Mixed-Sex Groups: Do Women Have to Be Better than Men?" *American Journal of Sociology*, 88, 746-762.

Ridgeway, Cecilia L. 1982. "Status in Groups: The Importance of Motivation." *American Sociological Review*, 47(1), 76-88.

Ridgeway, Cecilia L., and Kristan Glasgow Erickson. 2000. "Creating and Spreading Status Beliefs." *American Journal of Sociology*, 106(3), 579-615.

Ridgeway, Cecilia L. and H.A. Walker. 1995. "Status Structures." (Chapter 11.) Pp. 281-310 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Troyer, Lisa, and C. Wesley Younts. 1997. "Whose Expectations Matter? The Relative Power of First- and Second-Order Expectations in Determining Social Influence." *American Journal of Sociology*, 103, 692-732.

Webster, Murray Jr., and James E. Driskell, Jr. 1978. "Status Generalization: A Review and Some New Data." *American Sociological Review*, 43, 220-236.

Webster and Whitmeyer. "A Theory of Second-Order Expectations and Behavior." *Social Psychology Quarterly*, 62(1).

Webster, Murray, and Joseph M. Whitmeyer. 2002. "Modeling Second-Order Expectations." *Sociological Theory*, 306-327.

Week 4 (9/22): Symbolic Interactionism

Required:

Fine, Gary A. 1993. "The Sad Demise, Mysterious Disappearance, and Glorious Triumph of Symbolic Interactionism." *Annual Review of Sociology*, 19, 61-87.

Stryker, Sheldon, and Kevin D. Vryan. 2003. "The Symbolic Interactionist Frame." (Chapter 1.) Pp. 3-28 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Turner, Jonathan H. "Early Interactionist and Phenomenological Theory." (Chapter 21.) Pp. 343-367 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Joas, Hans. 1987. "Symbolic Interactionism." Pp. 82-115 in Anthony Giddens and Jonathan H. Turner (Eds.), *Social Theory Today*. Stanford, CA: Stanford University Press.

Mead, George Herbert. 1934. *Mind, Self, and Society*. Chicago: University of Chicago Press.

Stryker, Sheldon. 1980. *Symbolic Interactionism: A Social Structural Version*. Menlo Park, CA: Benjamin/Cummings.

Stryker, Sheldon. 1990. "Symbolic Interactionism: Themes and Variations." In Morris Rosenberg and Ralph H. Turner (Eds.), *Social Psychology: Sociological Perspectives*. New Brunswick: Transaction Publishers.

Week 5 (9/29): Identity Theory

Required:

Cast, Alicia D. 2003. "Power and the Ability to Define the Situation." *Social Psychology Quarterly*, 66(3), 185-201.

Owens, Timothy J. 2003. "Self and Identity." (Chapter 9.) Pages 205-232 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Stryker, Sheldon, and Peter J. Burke. 2000. "The Past, Present, and Future of an Identity Theory." *Social Psychology Quarterly*, 63(4), 284-297.

Turner, Jonathan H. 2003. "Self and Identity Theory." (Chapter 22.) Pp. 368-383 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Gecas, Victor, and Peter J. Burke. 1995. "Self and Identity." (Chapter 2.) Pp. 41-67 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Stryker, Sheldon. 1987. "Further Developments in Identity Theory: Singularity Versus Multiplicity of Self." In Joseph Berger, Morris Zelditch Jr., and Bo Anderson (Eds.), *Sociological Theories in Progress: New Formulations*. Newbury Park, CA: Sage.

Week 6 (10/6): Other Conceptualizations of Self and Identity

Required:

Burke, Peter J. 2004. "Identities and Social Structure: The 2003 Cooley-Mead Award Address" *Social Psychology Quarterly*. 67(1), 5-15.

Gergen, Kenneth J. 1995. "The Dissolution of Self." In Spencer E. Cahill (Ed.), *Inside Social Life: Readings in Sociological Psychology and Microsociology*. (Excerpts from K.J. Gergen, 1991, *The Saturated Self*. New York: Basic Books.) Los Angeles: Roxbury Publishing.

Hogg, Michael A. 2003. "Intergroup Relations." (Chapter 19.) Pp. 479-502 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Hogg, Michael A., and Cecilia L. Ridgeway. 2003. "Social Identity: Sociological and Social Psychological Perspectives." *Social Psychology Quarterly*, 66(2), 97-100.

Hogg, Michael A., Deborah J. Terry, and Katherine M. White. 1995. "A Tale of Two Theories: A Critical Comparison of Identity Theory with Social Identity Theory." *Social Psychology Quarterly*, 58, 255-269.

Further readings (not required):

Alexander, C. Normal Alexander, Jr., and Mary G. Wiley. 1990. "Situated Activity and Identity Formation." In Morris Rosenberg and Ralph H. Turner (Eds.), *Social Psychology: Sociological Perspectives*. New Brunswick: Transaction Publishers.

Deaux, Kay, and Daniela Martin. 2003. "Interpersonal Networks and Social Categories: Specifying Levels of Context in Identity Processes." *Social Psychology Quarterly*, 66(2), 101-117

Kalkhoff, Will, and Christopher Barnum. 2000. "The Effects of Status-Organizing and Social Identity Processes on Patterns of Social Influence." *Social Psychology Quarterly*, 63(2), 95-115.

Stets, Jan E., and Peter J. Burke. 2000. "Identity Theory and Social Identity Theory." *Social Psychology Quarterly*, 63(3), 224-237.

Week 7 (10/13): Social Structure and Personality AND Attitudes

Required:

Social Structure and Personality

Kohn, Melvin. 1989. "Social Structure and Personality: A Quintessentially Sociological Approach to Social Psychology." *Social Forces*, 68, 26-33.

McLeod, Jane D., and Kathryn J. Lively. 2003. "Social Structure and Personality." (Chapter 4.) Pp. 77-102 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Turner, Ralph H. 1988. "Personality in Society: Social Psychology's Contribution to Sociology." *Social Psychology Quarterly*, 51, 1-10.

Attitudes

Aronson, Elliot. 1969. "The Theory of Cognitive Dissonance." In L. Berkowitz (Ed.), *Advances in Experimental Social Psychology*, Volume 4. New York: Academic Press.

Maio, Gregory R., James M. Olson, Mark M. Bernard, and Michelle A. Luke. 2003. "Ideologies, Values, Attitudes, and Behavior." (Chapter 12.) Pp. 283-308 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Further readings (not required):

Social Structure and Personality

DiRenzo, Gordon J. 1977. "Socialization, Personality, and Social Systems." *Annual Review of Sociology*, 3, 261-295.

House, James S. 1990. "Social Structure and Personality." Chapter 17 in Morris Rosenberg and Ralph H. Turner (Eds.), *Social Psychology: Sociological Perspectives*. New Brunswick, NJ: Transaction Publishers.

Kohn, Melvin L., Kazimierz M. Slomczynski, Krystyna Janicka, Valeri Khmelko, Bogdan W. Mach, Vladimir Paniotto, Wojciech Zaborowski, Roberto Gutierrez, and Coryet Heyman. 1997. "Social Structure and Personality Under Conditions of Radical

Social Change: A Comparative Analysis of Poland and the Ukraine.” *American Sociological Review*, 62, 614-638.

Rosenberg, Morris. 1990. “The Self-Concept: Social Product and Social Force.” Chapter 19 in Morris Rosenberg and Ralph H. Turner (Eds.), *Social Psychology: Sociological Perspectives*. New Brunswick, NJ: Transaction Publishers.

Attitudes

Eagly, Alice H. and Shelly Chaiken. 1993. *The Psychology of Attitudes*. Fort Worth, TX: Harcourt Brace Jovanovich.

Festinger, Leon. 1962. *A Theory of Cognitive Dissonance*. Stanford, CA: Stanford University Press.

Schuman, Howard. 1995. “Attitudes, Beliefs, and Behavior.” (Chapter 3.) Pp. 68-89 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Week 8 (10/20): Social Cognition

Mid-Term Exam distributed at the end of class on 10/20. Due to me (either in my mailbox or e-mailed as an attachment) by 5:00 PM on Monday, 10/25.

Required:

Crittenden, Kathleen. 1983. “Sociological Aspects of Attribution.” *Annual Review of Sociology*, 9, 425-446.

Howard, Judith A., and Daniel G. Renfrow. 2003. “Social Cognition.” (Chapter 11.) Pp. 259-282 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

McBroom, William H., and Fred W. Reed. 1992. “Toward a Reconceptualization of Attitude-Behavior Consistency.” *Social Psychology Quarterly*, 55, 205-216.

Morgan, David L., and Michael L. Schwalbe. 1990. “Mind and Self in Society: Social Structure and Social Cognition.” *Social Psychology Quarterly*, 53, 148-164.

Ross, Michael and Garth O. Fletcher. 1985. “Attribution and Social Perception.” In G. Lindzey and E. Aronson (Eds.), *The Handbook of Social Psychology*, Volume 2. New York: Random House.

Further readings (not required):

Howard, Judith A. 1995. "Social Cognition." (Chapter 4.) Pp. 90-117 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Ross, Lee. 1977. "The Intuitive Psychologist and His Shortcomings: Distortions in the Attribution Process." In L. Berkowitz (Ed.), *Advances in Experimental Social Psychology*, Volume 19. New York: Academic Press.

Week 9 (10/27): Emotions

Required:

Hochschild, Arlie Russell. 1979. "Emotion Work, Feeling Rules, and Social Structure." *American Journal of Sociology*, 85, 551-575.

Simon, Robin W., and Leda E. Nath. 2004. "Gender and Emotion in the United States: Do Men and Women Differ in Self-Reports of Feelings and Expressive Behavior?" *American Journal of Sociology*, 109(5), 1137-1176.

Stets, Jan E. 2003. "Emotions and Sentiments." (Chapter 13.) Pp. 309-335 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Turner, Jonathan H. 2003. "Theories of Emotion." (Chapter 26.) Pp. 432-452 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Hochschild, Arlie Russell. 1983. *The Managed Heart: Commercialization of Human Feeling*. Berkeley, CA: University of California Press.

Kemper, Theodore D. *A Social Interactional Theory of Emotions*. New York: John Wiley and Sons.

Week 10 (11/3): Affect, Emotion, and Affect Control Theory

Required:

Lively, Kathryn J., and David R. Heise. 2004. "Sociological Realms of Emotional Experience." *American Journal of Sociology*, 109(5), 1109-1136.

MacKinnon, Neil J. and David R. Heise. 1993. "Affect Control Theory: Delineation and Development." In Joseph Berger and Morris Zelditch, Jr. (Eds.), *Theoretical Research Programs: Studies in Theory Growth*. Stanford, CA: Stanford University Press.

Smith-Lovin, Lynn. 1987. "Affect Control Theory: An Assessment." *Journal of Mathematical Sociology*, 13, 171-192.

Lawler, Edward J. 2001. "An Affect Theory of Social Exchange." *American Journal of Sociology*, 107(2), 321-352.

Further readings (not required):

Heise, David R. 1987. "Affect Control Theory: Concepts and Model." *Journal of Mathematical Sociology*, 13(1-2), 1-33.

Smith-Lovin, Lynn. 1995. "The Sociology of Affect and Emotion." (Chapter 5.) Pp. 118-148 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Week 11 (11/10): Exchange Theories and Social Networks

Required:

Cook, Karen, S., Richard M. Emerson, Mary R. Gilmore, and Toshio Yamagishi. 1983. "The Distribution of Power in Exchange Networks: Theory and Experimental Results" *American Journal of Sociology*, 89(2), 275-305. And, comment and reply (*American Journal of Sociology*, 1986).

Cook, Karen S., and Eric Rice. 2003. "Social Exchange Theory." (Chapter 3.) Pp. 53-76 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Turner, Jonathan H. 2003. "Early Exchange Theory" (Chapter 16.) Pp. 269-284 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Turner, Jonathan H. 2003. "Behavioristic Exchange Theory: George C. Homans." (Chapter 17.) Pp. 285-293 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Turner, Jonathan H. 2003. "Dialectic Exchange Theory: Peter M. Blau." (Chapter 18.) Pp. 294-307 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Turner, Jonathan H. 2003. "Exchange Network Theory." (Chapter 19.) Pp. 308-324 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

(See Week 12.)

Week 12 (11/17): Exchange Theories and Social Networks, continued

Required:

Cook, Karen S., and Joseph M. Whitmeyer. 1992. "Two Approaches to Social Structure: Exchange Theory and Network Analysis." *Annual Review of Sociology*, 18, 109-127.

Felmlee, Diane H. 2003. "Interaction in Social Networks." (Chapter 16.) Pp. 389-410 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Lovaglia, Michael J. 1999. "Understanding Network Exchange Theory." Pp. 31-59 in Shane R. Thye, Edward J. Lawler, Michael W. Macy, and Henry A. Walker (Eds.), *Advances in Group Processes*, Vol. 16. Stamford, CT: JAI Press.

Markovsky, Barry, David Willer, and Travis Patton. 1988. "Power Relations in Exchange Networks." *American Sociological Review*, 53(2), 220-236. And, comment and reply (*American Sociological Review*, 1990).

Turner, Jonathan. 2003. "Network Theory." (Chapter 30.) Pp. 503-514 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Blau, Peter M. 1964. *Exchange and Power in Social Life*. New York: Wiley and Sons.

Emerson, Richard M. 1972. Chapters 3 and 4 (Pages 38-87) in Joseph Berger, Morris Zelditch Jr., and Bo Anderson (Eds.). *Sociological Theories in Progress*, Volume 2. Boston: Houghton Mifflin Company.

Granovetter, Mark. 1979. "The Theory-Gap in Social Network Analysis." Chapter 24 in Paul W. Holland and Samuel Leinhardt. *Perspectives on Social Network Research*. Palo Alto, CA: Center for Advanced Study in the Behavioral Sciences.

Heider, Fritz. *The Psychology of Interpersonal Relations*. New York: John Wiley and Sons.

Homans, George Casper. 1974. *Social Behavior: Its Elementary Forms*. New York: Harcourt Brace Jovanovich.

Horne, Christine. 2004. "Collective Benefits, Exchange Interests, and Norm Enforcement." *Social Forces*, 82(3), 1037-1062.

Molm, Linda D. 2003. "Theoretical Comparisons of Forms of Exchange." *Sociological Theory*, 21(1), 1-17.

Molm, Linda D., and Karen S. Cook. 1995. "Social Exchange and Exchange Networks." (Chapter 8.) Pp. 209-235 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Molm Linda D. Gretchen Peterson, and Nobuyuki Takahashi. 2003. "In the Eye of the Beholder: Procedural Justice in Social Exchange." *American Sociological Review*, 68(1), 128-152..

Thibaut, John W., and Harold H. Kelley. 1959. *The Social Psychology of Groups*. New York: John Wiley and Sons.

Walker, Henry A., Shane R. Thye, Brent Simpson, Michael J. Lovaglia, David Willer, and Barry Markovsky. 2000. "Network Exchange Theory: Recent Developments and New Directions." *Social Psychology Quarterly*, 63(4), 324-337.

Wellman, Barry. 1988. "Structural Analysis: From Method and Metaphor to Theory and Substance." Pp. 19-61 in Barry Wellman and Leonard Berkowitz (Eds.), *Social Structures: A Network Approach*.

Yamagishi, Toshio, Mary R. Gilmore, and Karen S. Cook. 1988. "Network Connections and the Distribution of Power in Exchange Networks." *American Journal of Sociology*, 93, 833-851.

Week 13 (11/24): Socialization, Behaviorism, and Miscellaneous

Required:

Blau, Peter M. 1981. "Behavioral *Sociology* or *Behavioral Sociology*?" (Comment on Molm). *The American Sociologist*, 16, 170-171.

Eliasoph, Nina, and Paul Lichterman. 2003. "Culture in Interaction." *American Journal of Sociology*, 108(4), 735-794.

Hollander, Jocelyn A., and Judith A. Howard. 2000. "Social Psychological Theories on Social Inequalities." *Social Psychology Quarterly*, 63(4), 338-351.

Hunt, Matthew O., Pamela Braboy Jackson, Brian Powell, and Lala Carr Steelman. 2000. "Color-Blind: The Treatment of Race and Ethnicity in Social Psychology." *Social Psychology Quarterly*, 63(4), 352-364

Lutfe, Karen, and Leylan T. Mortimer. 2003. "Development and Socialization through the Adult Life Course." (Chapter 8.) Pp. 183-202 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Molm, Linda D. 1981. "The Legitimacy of Behavioral Theory as a Sociological Perspective." *The American Sociologist*, 16, 153-165.

Further readings (not required):

Bandura, Albert. 1977. *Social Learning Theory*. Englewood Cliffs, NJ: Prentice Hall.

Corsaro, William A. and Donna Eder. 1995. "Development and Socialization of Children and Adolescents." (Chapter 16.) Pp. 421-451 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Corsaro, William A., and Laura Fingerson. 2003. "Development and Socialization in Childhood." (Chapter 6.) Pp. 125-156 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Eder, Donna, and Sandi Kawecka Nenga. 2003. "Socialization in Adolescence." (Chapter 7.) Pp. 157-182 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Homans, George C. 1987. "Behaviourism and After." In Anthony Giddens and Jonathan Turner (Eds.), *Social Theory Today*. Stanford, CA: Stanford University Press.

Week 14 (12/1): Balance Theory and Justice AND Evolutionary Approaches

Required:

Balance Theory and Justice

Aronson, Elliot. and Vernon Cope. 1968. "My Enemy's Enemy is My Friend." *Journal of Personality and Social Psychology*, 8, 8-12.

Hegtvedt, Karen A. and Cathryn Johnson. 2000. "Justice Beyond the Individual: A Future with Legitimation." *Social Psychology Quarterly*, 63(4), 298-311.

Hegtvedt, Karen A. and Barry Markovsky. 1995. "Justice and Injustice." (Chapter 10.) Pp. 257-280 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Evolutionary Approaches

Kenrick, Douglas, Josh Ackerman, and Susan Ledlow. 2003. "Evolutionary Social Psychology: Adaptive Predispositions and Human Culture." (Chapter 5.) Pp. 103-122 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Turner, Jonathan H. 2003. "New Evolutionary Theories." (Chapter 7.) Pp. 98-128 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.

Further readings (not required):

Balance Theory and Justice

Cartwright, Donald and Frank Harary. 1956. "Structural Balance: A Generalization of Heider's Theory." *Psychological Review*, 63, 277-293.

Clay-Warner, Jody. 2001. "Perceiving Procedural Injustice: The Effects of Group Membership and Status." *Social Psychology Quarterly*, 64(3), 224-238.

Heider, Fritz. 1953. "Sentiment." *The Psychology of Interpersonal Relations*. New York: Wiley.

Hegtvedt, Karen A. 1994. "Justice" (Chapter 8). Pp. 177-204 in Martha Foschi and Edward J. Lawler, *Group Processes: Sociological Analyses*. Chicago: Nelson-Hall.

Jasso, Guillermina. 1999. "How Much Injustice is There in the World? Two New Justice Indexes." *American Sociological Review*, 64(1), 133-168.

Markovsky, Barry. 1985. "Toward a Multilevel Distributive Justice Theory." *American Sociological Review*, 50, 822-839.

Evolutionary Approaches

Piliavin, Jane A., and Paul C. Lepore. 1995. "Biology and Social Psychology: Beyond Nature versus Nurture." (Chapter 1.) Pp. 9-40 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.

Week 15 (12/8): Social Psychology and Health

Final Exam distributed at the end of class. Due to me (either in my mailbox or e-mailed as an attachment) by 5:00 PM on Monday, 12/13.

Required:

Aneshensel, Carol S., Carolyn M. Rutter, and Peter A. Lanchenbruch. 1991. "Social Structure, Stress, and Mental Health: Competing Conceptual and Analytic Models." *American Sociological Review* 56:166-178.

Link, Bruce, and Jo Phelan. 1995. "Social Conditions as Fundamental Causes of Disease." *Journal of Health and Social Behavior*, 35, 80-94.

Pearlin, Leonard I. 1989. "The Sociological Study of Stress." *Journal of Health and Social Behavior*, 30(3), 241-256.

Ross, Catherine E., and John Mirowsky. 2003. "Social Structure and Psychological Functioning: Distress, Perceived Control, and Trust." (Chapter 17.) Pp. 411-447 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Further readings (not required):

House, James S., Karl Richard Landis & Debra Umberson. 1988. "Social Relationships and Health." *Science* 241:540-545.

Large, Michael, and Kristen Marcussen. 2000. "Extending Identity Theory to Predict Differential Forms and Degrees of Psychological Distress." *Social Psychology Quarterly*, 63(1), 49-59.

McLeod, Jane D., and Michael J. Shanahan. 1996. "Trajectories of Poverty and Children's Mental Health." *Journal of Health and Social Behavior* 37:207-220.

Mirowsky, John, and Catherine E. Ross. 1995. "Sex Differences in Distress: Real or Artifact." *American Sociological Review* 60:449-468.

Thoits, Peggy A. 1995. "Stress, Coping, and Social Support Processes: Where are We? What Next?" *Journal of Health and Social Behavior*, 35, 53-79.

Turner, R. Jay, Blair Wheaton, and Donald A. Lloyd. 1995. "The Epidemiology of Social Stress." *American Sociological Review*, 60, 104-125.

Wheaton, Blair. 1990. "Life Transitions, Role Histories, and Mental Health." *American Sociological Review*, 55, 209-223.

Williams, David R., and Chiquita Collins. 1995. "US socioeconomic and racial differences in health: Patterns and explanations." *Annual Review of Sociology*. 21:349-86.

Social psychology is a diverse discipline with multiple approaches. For this reason, I was forced in selecting topics for the course to forego much important work. Additional perspectives within the social psychological domain that might be covered in a course on theories of social psychology include ethnomethodology, dramaturgy, role theories, legitimacy theory, post-modernism, theories on collective action and social movements, and others. Below is a list of further readings that will aid students toward developing a comprehensive knowledge of sociological social psychology:

Further readings: Miscellaneous

Allport, Gordon W. 1968. "The Historical Background of Modern Social Psychology." Pp. 1-80 in G. Lindzey and E. Aronson (Eds.). *The Handbook of Social Psychology*. New York: Random House.

Benford, Robert D., and David A. Snow. 2000. "Framing Processes and Social Movements: An Overview and Assessment." *Annual Review of Sociology*, 26: 611-639

Berger, Joseph, Cecilia Ridgeway, M. Hamit Fisek, and Robert Z. Norman. 1998. "The Legitimation and Delegitimation of Power and Prestige Orders." *American Sociological Review*, 63(3), 379-405.

Burke, Peter J. 2003. "Interaction in Small Groups." (Chapter 15.) Pp. 363-388 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

Goffman, Erving. 1968. *The Presentation of Self in Everyday Life*. Garden City, NY: Doubleday.

Giugni, Marco G. 1998. "Was it Worth the Effort? The Outcome and Consequences of Social Movements." *Annual Review of Sociology*, 24, 371-393.

Hewitt, John P., and Randall Stokes. 1975. "Disclaimers." *American Sociological Review*, 40, 1-11.

Howard, Judith A., and Jocelyn Hollander. 1997. *Gendered Situations, Gendered Selves: A Gender Lens on Social Psychology*. Thousand Oaks, CA: Sage Publications.

Jones, Edward E. 1998. "Major Developments in Social Psychology During the Past Five Decades." Pp. 3-57 in Glibert, Daniel T., Susan E. Fiske, and Gardner Lindzey (Eds.) *Handbook of Social Psychology*, 4th Edition. Boston, MA: McGraw-Hill.

Lawler, Edward J., Shane R. Thye. 1999. "Bringing Emotions into Social Exchange Theory." *Annual Review of Sociology*, 25, 217-244.

Lawler, Edward J., Shane R. Thye, and Jeongkoo Yoon. 2002. "The Theory of Relational Cohesion: Review of a Research Program." *Advances in Group Processes*, 19, 139-166.

Mills, C. Wright. 1940. "Situating Actions and Vocabularies of Motive." *American Sociological Review*, 5, 904-913.

Orbuch, Terri L., and Susan Screeher. 2003. "Attraction and Interpersonal Relationships." (Chapter 14.) Pp. 339-362 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.

- Polletta, Francesca, and James M. Jasper. 2001. "Collective Identity and Social Movements." *Annual Review of Sociology*, 27, 283-305.
- Ritzer, George. 2000. "The Work of Erving Goffman." Pp. 362-369 in *Sociological Theory*, 5th Edition. New York: McGraw Hill.
- Rohlinger, Deana A., and David A. Snow. 2003. "Social Psychological Perspectives on Crowds and Social Movements." (Chapter 20.) Pp. 503-528 in John Delamater (Ed.), *Handbook of Social Psychology*. New York: Plenum.
- Scott, Marvin B., and Stanford M. Lyman. 1968. "Accounts." *American Sociological Review*, 33, 46-62.
- Simpson, Brent. 2003. "Sex, Fear, and Greed: A Social Dilemma Analysis of Gender and Cooperation." *Social Forces*, 82(1), 35-52.
- Strang, David, and Sarah A. Soule. 1998. "Diffusion in Organizations and Social Movements." *Annual Review of Sociology*, 24, 265-290.
- Turner, Jonathan H. 1986. "Structural Role Theory" (Chapter 16) *The Structure of Sociological Theory*. Chicago: The Dorsey Press.
- Turner, Jonathan H. 2003. "Role Theory: Ralph H. Turner." (Chapter 23.) Pp. 384-394 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.
- Turner, Jonathan H. 2003. "Dramaturgical Theory: Erving Goffman." (Chapter 24.) Pp. 395-418 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.
- Turner, Jonathan H. 2003. "Ethnomethodological Theory." (Chapter 25.) Pp. 419-431 in *The Structure of Sociological Theory*, 7th Edition. Belmont, CA: Wadsworth.
- Useem, Bert. 1998. "Breakdown Theories of Collective Action." *Annual Review of Sociology*, 24, 215-238.
- Yamagishi, Toshio. 1995. "Social Dilemmas." (Chapter 12.) Pp. 311-334 in Karen S. Cook, Gary Alan Fine, and James S. House (Eds.), *Sociological Perspectives on Social Psychology*. Needham Heights, MA: Allyn and Bacon.
- Zelditch, Morris. 2001. "Processes of Legitimation: Recent Developments and New Directions." *Social Psychology Quarterly*, 64(1), 4-17.